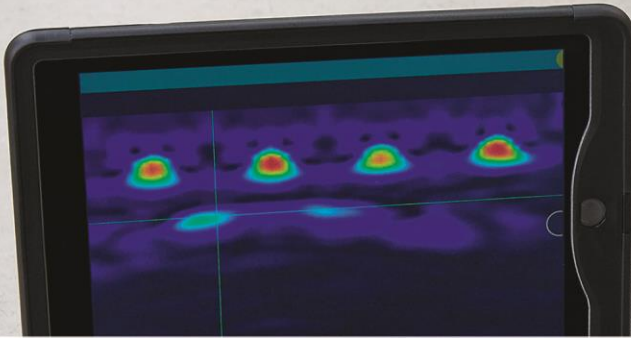


Dedicated. Professional.
High Precision. Swiss Made.



Proceq (www.proceq.com) is a technology and market leader with a global footprint in the non-destructive testing (NDT) of materials. We are also a digital contender shaping the future of our industry with wireless sensors, digital business models, and Artificial Intelligence. We set the golden standard in the testing of metals and composites thanks to our ultra-portable instruments, user-friendly UX, and cloud-enabled productivity gains. And, through our mobile-first strategy and innovative business models, we are revolutionizing structural inspection and imaging with on-site 3D tomography and Augmented Reality.

With an industry-leading double-digit growth, we are now doubling down on our technology leadership and global market access and moving ahead to disrupt the markets and other players in even more product categories. To further fast-track our growth with our market-leading product portfolio for hardness testing, at our headquarters in Zürich we are looking for an entrepreneurial, growth-focused, innovative

Global Product Manager – Hardness Testing (100%)

Acting as the 'CEO of the product', you will work hands-on in multi-disciplinary teams and a dynamic environment offering opportunities with global reach.

Your main responsibilities

- Develop and execute global growth/distribution/marketing strategies with our regional BUs and partners
- Develop product systems (hardware/software/services) for hardness testing with differentiated value propositions
- Manage the lifecycle of product systems from ideation to phase-out; monitor and address changes to products' context (e.g. applications, customer needs, markets, standards)
- Shape and lead go-to-market execution and content; showcase customer value and our brand promise
- Act as a responsive and reliable interface between Sales, Supply Chain, Marketing, Quality, Technology; elicit, capture and communicate decision-making advice and knowledge

Your qualifications

- University degree in physics, materials science, mechanical engineering or industrial engineering, ideally complemented with a business education
- Ideally, experience in manufacturing and especially in quality assurance / hardness testing
- At least 3 years of experience in business development or product management/development
- Entrepreneurial spirit, eager to take initiative and assume ownership; with marketing savvy and negotiation skills; curious and relentlessly focused on results and value; fast learner, responsive, and adaptable
- Strong interviewing ability and analytical skills; investigative and able to structure information, and distill and communicate insights to bridge markets and technology
- Able to work both autonomously and in a team following established approaches; able to build and manage relationships with product stakeholders internally and externally
- Excellent Microsoft Excel and PowerPoint skills; able to pitch and present confidently
- Fluent and with strong writing skills in English, fluent in German and ideally in one other European or Asian language
- Willing and able to travel up to 20%

We look forward to receiving your application by email in PDF format.

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